



CREATING RETIREMENT INCOME TO LAST

Developing a concrete strategy to convert your assets into a dependable source of income to last throughout your lifetime is a crucial part of retirement planning. A **Retirement Income Plan** from **Summit Financial Services** can help you put strategies in place now for a smoother transition later. Our disciplined approach for retirement income planning includes multiple options for whatever phase you are in:

10 - 15 YEARS FROM RETIREMENT

Maximize savings and employer benefits. Begin creating goals for retirement.

- Consider retirement goals and desired lifestyle
- Maximize 401k contributions (take advantage of catch-up contributions)
- Utilize Traditional, ROTH and Spousal IRAs (if eligible)
- Evaluate Life Insurance
- Provide Portfolio Diversification Strategies
- Implement strategies for saving outside of retirement accounts
- Evaluate lifetime income sources and options

3 - 10 YEARS FROM RETIREMENT

Begin positioning assets and investments for retirement income.

- Complete a Retirement Needs Analysis
- Take advantage of In-service withdrawals from employer plans at age 59 ½
- Maximize savings in retirement and non-retirement accounts
- Utilize tax efficient strategies
- Evaluate asset allocation
- Perform a Risk Assessment
- Re-allocate assets as needed
- Utilize Lifetime Income Strategies to supplement Social Security

For more information, call 678-631-1032

0 - 3 YEARS FROM RETIREMENT

Create a Retirement Income Plan.

- Refine retirement goals
- Identify sources of income
- Estimate retirement expenses
- Evaluate pension maximization options
- Complete Medicare/Healthcare Cost Analysis
- Complete Social Security Analysis
- Create timetables / implementation schedule
- Create withdrawal strategy

RETIREMENT

Implement, monitor, and adjust the plan as needed.

- Implement withdrawal strategy
- Monitor and update plan based upon inflationary or market changes
- Adjust plan if current situation changes
- Plan for legacy, gifts to charities and loved ones

Let's work together to plan your next steps. Contact our retirement planning counsellors:

Ron Skopek
678-631-1031

Durema Bacchus, CRPC®
678-631-1036

Registered Representatives of Summit Financial Services, Inc. offer securities through Kovack Securities, Inc., Member FINRA/SIPC. Kovack Securities Corporate Headquarters: 800-711-4078 / kovacksecurities.com. Advisors of Summit Financial Services, Inc. offer advisory services through Kovack Advisors, Inc. Summit Financial Services, Inc. is not affiliated with Kovack Securities, Inc. or Kovack Advisors, Inc.

Summit Financial Services, Inc. □ 4286 Bells Ferry Rd, Suite 214, Kennesaw, Georgia □ www.summitfsinc.com